Stoves Cashback Promotion 1st March - 31st May 2025



Introduction

- We are delighted to launch the latest Stoves range cooking **Cashback promotion**
- Available on all new Stoves range cooker models (including the 60 mini range!)
- Running from 1st March 31st May this promotion is offering consumers up to £200 cashback when redeemed within 30 days of purchase*
 - Supported via a national integrated marketing campaign

*Messaging focus on £200 due to £500 only on 2 SKUs. See ASA promotional savings claims rules -<u>https://www.asa.org.uk/advice-online/promotional-savings-claims.html</u>



Cashback details

- The promotion overwrites all other Stoves promotional activity
- Encompasses the Easter and May bank holidays trading moments
- Key message: Up to £200 cashback on selected Stoves range cookers:
- ➤ £100 on mini range and 90cm (16 SKUs)
- > £150 on 100cm (10 SKUs)
- > £200 on 110cm (10 SKUs)
- ≻ £500 on Deluxe FreedomFlex[™] (2 SKUs)
- Cashback offered in the form of a pre-loaded Mastercard (digital or physical) received upon registration on the Stoves redemption site within 28 days of purchase. No cash alternative
- FreedomFlex[™] specific artwork available with up to £500 messaging



Consumer journey



STOVES

Integrated marketing campaign

Stoves channels

- Dedicated website landing page
- Website homepage take over and PDP flags
- Organic social activity across
 Facebook and Instagram

PR & Influencers

- Proactive consumer and trade media press releases
- Influencer partnership activity

Paid media

 Paid social media campaign across Instagram and Facebook

Retailer support

Joint strategic campaigns to raise awareness of the promotion and drive conversion for in market consumers



Thank you

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